

## Super Funds

### Growth Risk Profile (61-80%)

Net returns for periods to 30 September 2011

Investment Option	Asset Consultant	Growth Assets %	3 Months		1 Year		3 Years		5 Years		7 Years		Standard Deviation 5 yrs % pa
			%	Rank	%	Rank	% pa	Rank	% pa	Rank	% pa	Rank	
Accountants Super Growth	Towers Watson	68.0	-3.9	(7)	1.7	(6)	-	-	-	-	-	-	-
AGEST Balanced	Frontier	73.5	-4.8	(22)	0.7	(17)	-0.6	(58)	0.4	(36)	4.5	(30)	7.4
AMP FD Balanced	Mercer	73.0	-5.8	(44)	-1.3	(44)	0.3	(49)	-0.2	(45)	3.9	(39)	9.1
AMP RIL Balanced	Mercer	74.0	-6.4	(51)	-2.0	(49)	0.8	(42)	0.7	(30)	-	-	8.1
Aon Balanced	Aon	70.0	-6.3	(50)	-3.0	(56)	-0.3	(54)	-0.5	(50)	2.9	(52)	8.5
Asgard SMA Balanced	Advance/TW	70.0	-6.4	(52)	-1.2	(42)	2.4	(10)	1.0	(25)	4.7	(24)	8.1
Asset Medium Growth	Mercer	70.0	-5.6	(42)	-0.6	(35)	1.5	(22)	0.1	(37)	3.8	(41)	8.5
Auscoal Growth	Mercer	80.0	-4.6	(19)	0.3	(20)	1.8	(16)	1.5	(20)	5.0	(19)	7.8
Aust Catholic Super & Ret Balanced	Mercer	75.0	-4.7	(20)	0.1	(24)	1.0	(34)	0.7	(33)	4.3	(36)	7.4
AustralianSuper Balanced	Frontier / JANA	71.0	-4.9	(25)	0.5	(18)	1.2	(31)	1.7	(16)	5.6	(9)	7.1
AustSafe Balanced	JANA	75.0	-4.3	(16)	-0.1	(27)	1.6	(21)	0.6	(34)	4.5	(33)	8.7
AXA SD Balanced	ipac	70.0	-6.6	(54)	-2.0	(48)	1.3	(26)	-0.4	(48)	3.4	(48)	8.9
BT MM Balanced	Advance / TW	70.0	-7.7	(60)	-2.4	(51)	0.9	(40)	-1.2	(54)	2.8	(53)	11.1
BT Super For Life 1960s Lifestage	Advance / TW	79.5	-7.1	(56)	-2.6	(54)	0.6	(46)	-	-	-	-	-
BUSS (Q) Balanced Growth	Frontier	71.5	-3.3	(3)	1.5	(9)	1.2	(28)	2.3	(8)	5.6	(8)	7.0
CareSuper Balanced	JANA	76.0	-4.5	(18)	0.7	(16)	1.9	(15)	2.2	(9)	5.5	(11)	6.6
Catholic Super Balanced	JANA	71.0	-4.4	(17)	1.8	(4)	2.8	(6)	2.8	(3)	6.0	(2)	7.3
Catholic Super Mod. Aggressive	JANA	79.5	-4.9	(28)	1.1	(13)	3.2	(3)	2.4	(6)	6.0	(3)	8.9
CBA OSF Mix 70	Towers Watson	70.0	-3.9	(8)	1.1	(14)	3.9	(1)	3.5	(1)	6.5	(1)	7.1
CBUS Growth	Frontier	75.5	-4.3	(14)	0.9	(15)	0.7	(43)	1.9	(13)	5.5	(12)	6.5
CFS FirstChoice Balanced	Mercer	70.0	-7.4	(58)	-2.6	(53)	-	-	-	-	-	-	-
CFS FirstChoice Growth	Mercer	80.0	-8.6	(61)	-3.9	(61)	0.2	(50)	-1.1	(53)	3.4	(49)	11.6
EISS Diversified	Mercer	70.0	-4.7	(21)	0.3	(22)	1.0	(36)	-0.3	(47)	3.6	(44)	8.4
EquiSuper Balanced Growth	JANA	70.0	-5.2	(33)	0.1	(25)	2.1	(14)	1.6	(19)	5.1	(17)	6.9
ESSSuper Growth	Towers Watson	80.0	-2.5	(2)	2.9	(3)	3.1	(4)	2.4	(7)	5.8	(5)	5.8
Fiducian Balanced	Fiducian	69.0	-7.5	(59)	-3.6	(60)	0.5	(47)	-1.1	(52)	3.3	(50)	9.5
FSS (NSW) Diversified	JANA	70.0	-5.0	(30)	-0.7	(39)	1.5	(23)	0.8	(27)	4.6	(26)	7.1
GESB Super Balanced Growth	Mercer	70.0	-5.4	(39)	-0.5	(33)	2.1	(13)	-	-	-	-	-
Health Super MT Growth	Towers Watson	70.0	-3.5	(4)	3.1	(2)	3.8	(2)	2.7	(4)	5.9	(4)	6.8
HESTA Core Pool	Frontier	72.0	-3.9	(6)	1.8	(5)	1.6	(19)	1.9	(12)	5.3	(16)	6.5
HOSTPLUS Balanced	JANA	76.0	-4.0	(10)	1.7	(7)	0.9	(38)	1.8	(14)	5.4	(15)	6.3
Intrust Super Balanced	JANA	75.0	-5.3	(36)	-1.7	(46)	0.9	(39)	1.2	(23)	4.9	(22)	7.8
IOOF MultiMix Balanced Growth	Russell	70.0	-6.0	(47)	-1.8	(47)	-0.5	(57)	-1.5	(55)	3.1	(51)	8.4
JANA Moderate	JANA	72.0	-5.3	(35)	-1.4	(45)	1.0	(32)	1.2	(24)	4.6	(25)	7.7
LGSS Balanced Growth	Mercer	70.0	-5.3	(37)	-0.6	(34)	0.0	(52)	-0.5	(49)	3.6	(45)	8.5
LUCRF Balanced	Towers Watson	73.0	-4.2	(13)	1.2	(12)	0.7	(45)	0.6	(35)	4.5	(28)	7.7
Maritime Super Balanced	JANA	70.0	-4.2	(12)	1.3	(11)	1.0	(33)	0.9	(26)	4.2	(37)	6.9
Media Super Balanced	Frontier	69.0	-4.9	(24)	-0.7	(37)	0.7	(44)	0.7	(32)	4.5	(34)	6.5
Media Super Growth	Frontier	79.5	-6.5	(53)	-2.7	(55)	-0.3	(53)	-0.1	(44)	4.4	(35)	8.0
Mercer Growth	Mercer	68.0	-6.3	(49)	-3.0	(58)	0.1	(51)	-0.1	(42)	3.9	(40)	8.8
Mercer Growth Plus	Mercer	67.5	-6.0	(46)	-3.0	(57)	0.3	(48)	0.0	(40)	-	-	9.3
MLC Growth	MLC	79.0	-4.9	(26)	-0.9	(41)	1.0	(37)	-0.1	(41)	4.2	(38)	9.8
MLC Horizon 4	MLC	70.0	-4.2	(11)	0.0	(26)	1.6	(20)	0.8	(28)	4.5	(27)	8.8
MLC Moderate	MLC	70.0	-3.9	(9)	0.2	(23)	1.7	(17)	0.7	(31)	4.5	(31)	8.9
NGS Super Diversified	JANA	70.0	-5.6	(41)	-0.8	(40)	2.4	(9)	2.4	(5)	5.5	(14)	7.5
OnePath OptiMix Balanced	OptiMix	70.0	-8.6	(62)	-5.7	(62)	-0.4	(55)	-0.6	(51)	3.5	(47)	9.4
Optimum Growth	Ibbotson	80.0	-5.6	(40)	-0.7	(38)	1.5	(25)	-0.1	(43)	3.6	(46)	9.8
Plum Pre-Mixed Moderate	MLC	70.0	-4.3	(15)	-0.3	(29)	1.7	(18)	0.7	(29)	4.5	(29)	8.8
QSuper Balanced	Towers Watson	72.0	-3.6	(5)	1.4	(10)	2.6	(8)	2.0	(11)	5.6	(7)	8.1
RecruitmentSuper Growth	Towers Watson	68.0	-4.9	(23)	1.5	(8)	-	-	-	-	-	-	-
REI Super Trustee Super Balanced	Ibbotson	77.0	-5.0	(29)	-0.7	(36)	1.2	(29)	0.0	(39)	3.7	(43)	8.5
REST Core	JANA	75.0	-5.3	(34)	0.3	(21)	2.9	(5)	2.9	(2)	5.7	(6)	6.8
REST Diversified	JANA	80.0	-5.3	(38)	0.5	(19)	2.2	(12)	2.0	(10)	5.5	(10)	7.2



### Growth Risk Profile (61-80%) continued

Net returns for periods to 30 September 2011

Investment Option	Asset Consultant	Growth Assets %	3 Months	1 Year	3 Years	5 Years	7 Years	Standard Deviation 5 yrs % pa
			% Rank	% Rank	% pa Rank	% pa Rank	% pa Rank	
Russell Balanced	Russell	72.0	-7.2 (57)	-3.3 (59)	1.0 (35)	-0.3 (46)	3.7 (42)	9.9
Russell Balanced Opps	Russell	72.0	-6.6 (55)	-2.5 (52)	1.5 (24)	- -	- -	-
Suncorp Growth	Ibbotson	80.0	-5.1 (31)	-0.5 (32)	- -	- -	- -	-
Sunsuper Balanced	Mercer	70.0	-4.9 (27)	-0.4 (31)	1.2 (30)	1.4 (21)	4.9 (21)	7.2
Sunsuper Growth	Mercer	80.0	-5.2 (32)	-0.1 (28)	-0.4 (56)	0.0 (38)	4.5 (32)	8.0
Tasplan Balanced	Mercer	70.0	-5.7 (43)	-1.3 (43)	2.2 (11)	1.6 (18)	5.1 (18)	7.2
Telstra Super Balanced	JANA	74.0	-5.8 (45)	-0.4 (30)	2.6 (7)	1.7 (15)	5.5 (13)	8.6
UniSuper Balanced	UniSuper	70.0	-6.1 (48)	-2.1 (50)	1.2 (27)	1.3 (22)	5.0 (20)	7.0
Vision Super Balanced Growth	Frontier	74.0	-2.3 (1)	3.5 (1)	0.8 (41)	1.6 (17)	4.8 (23)	5.2
<b>Number of Options</b>			62	62	58	55	53	55
<b>Upper Quartile</b>		75.0	-4.3	0.7	1.8	1.7	5.5	8.8
<b>Median</b>		71.5	-5.1	-0.5	1.2	0.8	4.5	8.0
<b>Lower Quartile</b>		70.0	-6.0	-1.8	0.7	-0.1	3.9	7.1
<b>Tax exempt options</b>								
GESB (WSS) Growth	Mercer	75.0	-6.7	-1.2	1.6	0.2	4.6	10.3
Super SA Balanced	Russell/TW	70.0	-4.2	1.5	2.1	0.9	5.1	9.1
Super SA Growth	Russell/TW	80.0	-5.4	0.4	1.2	0.0	4.8	10.2

#### Notes

- Returns are expressed net of investment fees and tax
- We define growth and conservative growth portfolios as having growth assets of >60% <=80% and >=20%<=40%, respectively
- Standard deviation represents the historical volatility of investment performance
- The Asset Consultant typically provides advice in relation to asset allocation policies, portfolio construction and manager selection for the fund's multi-manager options

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